

# Proactis Sourcing Managed Services

Vendor Participant Comments



## Supplier Participant Comments

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Proactis Managed Services values our supplier participants. We go to great lengths to ensure the best possible eSourcing experience. Below are a few of many supplier comments that demonstrate our commitment to your potential future suppliers.

“The whole process was very easy to understand & navigate. This was first time doing this type of bidding and the entire Proactis team went what I felt was way above & beyond what was expected and really helped me throughout the whole process. “

- Tommy Tavolaro, Five Star Supplies Corp.

“The ease of use was a great benefit compared to other bids I have participated in. Also, contact individuals were readily available for questions, much more so than with other similar services.”

- Sid G. Johnston, Greenwood Mop & Broom, Inc.

“Availability of customer reps was exceptional!”

- Sandy Riley, Knouse Foods Cooperative, Inc.

“I have found Proactis to provide a very positive vendor experience. This is 100% due to the staff. They are very good at providing reminders, details and appropriate information as needed. They clearly define what they can share or not share but are always very helpful. I respect the platform and its integrity. These are the main reasons I continue to participate in these auctions.”

- Nancy Hoffstein, Office Max

“I work with many different on-line auction applications and without a doubt Proactis is the easiest and most user-friendly. It never ceases to amaze me how difficult some companies make their applications/programs. The Proactis associates that I’ve worked with through the years are also very knowledgeable and professional.”

- Paula Pietrobon, Rich Products Corporation

“I have had the opportunity to work with several auction venues...I want to stress how easy Proactis is to navigate and to understand compared to other venues. Do not change a thing...consider this a great Value among competitors.”

- Vendor Participant

“This was the cleanest, most easy to use bid site I have ever worked with. Many sites are way too detailed. You guys keep it simple. Also, I was able to get Peggy [Peggy Hicks, Managed Services Specialist] on the phone. You have no idea how much this helps.”

- Jack Gerdon, OCE



“Prior to the start of today's seafood cutting the incumbent supplier wanted me to know that he has been involved with many, many web based bids hosted by various providers. Proactis, in his experience, is far and away a superior eSourcing organization with a superior product. The platform and interface are exceptional and are matched by the customer service.”

- David Rydberg, Central Procurement, Host Company